

To obtain a ball park, non-bindable indication, please provide the following information. It is important to note that complete applications contain questions regarding loss control as well as other underwriting items that may cause the underwriter to debit or credit substantially.

Miscellaneous Professional Liability:

1. Detailed description of service performed. This is particularly important as this description will later be noted either on the declarations page or in an endorsement detailing the service for which coverage is provided.
2. Revenues projected for the next 12 months. A three year average may also be used by some underwriters to obtain a rating basis. This may be particularly beneficial to a firm that is anticipating substantial growth for the upcoming year.

Lawyers E&O:

1. Major areas of practice. If the firm has any revenue derived from Securities or Intellectual Property please note that many carriers may decline or charge significant debits.
2. Number of attorneys as well as of counsel attorneys.
3. Projected revenue for the next 12 months.

Architects and Engineers:

1. Type of architect or engineer they are. For example are they an HVAC, electrical, landscape, etc.
2. Do they perform the majority of their work in a residential, commercial or other environment.
3. Most importantly the underwriter will need to know the firms projected revenue for the next 12 months. Many underwriters will take the last three average to obtain a rating basis. This is particularly helpful to a firm that is experiencing strong growth as the projection for the next 12 months may be higher than the three year average.

Employment Practices Liability:

1. Detailed description of the business.
2. Number of full time employees and part time employees.

Private Company, Association and Non-Profit Directors' and Officers' Liability:

1. Description of the business.
2. Number of employees.
3. Assets for the most current fiscal year.
4. Are they tax exempt under 501 (c) ?

Public Company Directors' and Officers' Liability:

1. Description of business.
2. Market capitalization. Easily derived by multiplying number of common shares outstanding by current stock price.
3. Premium can be significantly impacted by substantial drops and rises in the stock price.
4. Assets and revenues for the most current fiscal year.